## Blackblot® PMTK

## Bundle Book

- Blackblot\_PMTK\_Bundle\_Book\_Folder
  - 01\_Product\_Planning
    - 01\_Market\_Requirements
    - 02\_Use\_Cases
    - 03\_Features\_Matrix
    - 04\_Product\_Roadmap
    - 05\_Pricing\_Model
    - 06\_Win\_Loss\_Analysis
    - 07\_Customer\_Visit
    - 99\_Market\_Data
    - 99\_Product\_Requirements
- 02\_Product\_Marketing
  - 01\_Business\_Case
  - 02\_Competitor\_Analysis
  - 03\_Product\_Comparison
  - 04\_Corporate\_Mission
  - 05\_Product\_Positioning
  - 06 Value Documents
  - 07\_Market\_Plan
  - 08\_Company\_Profile
  - 09\_Product\_Backgrounder
  - 10\_Collateral\_Matrix
  - 11\_Launch\_Plan
  - 12\_Company\_Presentation
  - 13\_Product\_Presentation
  - 14\_Lead\_Generation
  - 15 Marketing Review
  - 99\_Market\_Data

- 03\_Process\_Efficiency
  - 01\_Meeting\_Rules
  - 02\_Management\_By\_Objectives
  - 03\_Decision\_Making
  - 04\_Deliverable\_Sign-Off
  - 05\_Generic\_Templates
  - 06\_Gap\_Analysis
  - 07\_Performance\_Review
- 99 Miscellaneous
  - № 99\_Documentation
  - 99\_Legal
  - 99\_Marketing\_Communications
    - 99\_Advertisements
    - 99 Articles
    - 99\_Brochures
    - 99\_Data\_Sheets
    - 99\_Press\_Releases
    - 99\_White\_Papers
  - - 99\_Processes
    - 99\_Timeline

<Comment: A bundle book is a central repository of documents related to a particular product. The ZIP file accompanying this document contains an empty folder structure (directory tree) to create a network shared bundle book. Copy the unzipped folder structure to a network server and allow file sharing in read-only mode. This will enable other users to copy the folder structure or copy documents from the folder structure.

The bundle book file name convention is:

"Folder Name"\_"Product Name"\_"Author Initials"\_"Revision Number".ext For example: Launch\_Plan\_SLC450\_GS\_07.doc

This name convention enables easy identification and sorting of the file's location, purpose, product, owner, and revision.>

